

United Kingdom

# Business Development Manager

Are you a commercially minded self-starter looking for a challenging job in an international environment? Are you a persuasive communicator who can reach out to our existing and potential clients? Our London team needs you!

## Who are we

United is an independent provider of finance and trust services with a truly personal approach. We unite disciplines, connect networks and cross borders to bring our clients the services they need and deserve. United serves a wide range of companies, investment industry professionals and wealthy individuals the world. Our 150 experts work from nine offices in financial hotspots around the globe.

At United we believe that providing financial and legal services is a people business. A business built on trust. That's why we are so committed to finding and hiring the right people. That's why, when we hire those people, we give them our trust. United offers you the perfect environment to grow personally and professionally.

Our UK team of 11 dedicated, experienced and multi-lingual staff operates directly from the heart of London. United's London office is one of our key units with a truly international reach in terms of client origin. To be a part of this team, first-class expertise in the relevant field is a given. Experience is a bonus. A history of community service is an advantage. Integrity and people skills are paramount.

## What Business Development Managers do

We depend on our Business Development Manager to generate a sustainable flow of new revenue for our office and improve our market penetration. You will operate internationally through existing personal contacts and by establishing new relationships with external professional intermediaries. And you will assist with the management and administration of the new business you have brought to United.

## What we are looking for

We are looking for a self-starter with a commercial mindset who thrives on working independently and doesn't mind travelling overseas on a regular basis. Besides a relevant academic and professional education background, we expect you to have a proven track record in generating new business. To be successful in our supremely client-oriented organisation, you need excellent personal and communication skills. Command of one or more foreign languages is definitely a plus. As is previous experience in the fiduciary industry, with a good understanding of international corporate and financial services and current industry trends.

## What we can offer

You will have the exciting opportunity to work internationally as our Business Development Manager. With the support of a great team who work together on the basis of responsibility and trust. We offer all our staff a competitive remuneration package and unique opportunities to develop personally and professionally.

## Interested?

Join us, and be a part of a dynamic and flexible organisation where work is about people, where you can build a broad range of experience and where you are given responsibility and trust. Our Managing Director Alex Smotlak is the person to contact if you want more information. You can also go right ahead and send her your motivational letter or CV. We guarantee a prompt reply to serious applications.

## Alex Smotlak

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